
Company: EutroPHIX, A Division of SePRO Corporation

Position: Technical Specialist – Water Quality

Territory: Western US (WA, OR, CA, NV, ID, MT, WY, ND, SD, NE, KS, CO, UT, AZ, NM, TX, OK)

Supervisor: Director, Sales & Marketing, EutroPHIX

Overview

We are seeking an enthusiastic professional to join our industry-leading team of Technical Specialists. The Water Quality Technical Specialist will guide clients toward solutions to water resource impairment, providing technical stewardship and engaging key stakeholders in the process. Additional responsibilities include managing customer relationships, sales, and assisting with market and field development activities.

EutroPHIX, a division of SePRO Corporation, is dedicated to accelerating water quality restoration. We employ best-in-class technologies and decades of technical expertise to help clients restore water quality and water resources. We believe everyone deserves clean, safe, and enjoyable water! <https://eutrophix.com/>

Primary Responsibilities

- Utilize technical knowledge and communication skills to secure and grow water quality mitigation clients for the EutroPHIX Division
- In collaboration with EutroPHIX leadership, build and execute the strategy for water quality restoration business development in Eastern US
- Develop a project pipeline of large-scale projects focused on the protection, preservation, and restoration of water resources (e.g., Harmful Algae Bloom and phosphorus mitigation)
- Conduct assessments to develop proposals and execute water quality restoration
- Provide technical support and management for turn-key offerings
- Expand strategic business and technical relationships with consultants, government contacts and private stakeholders
- Introduce and represent EutroPHIX at industry meetings, training events, and other outreach opportunities
- Conduct overnight travel as needed (up to 2-3 nights per week).

Education and Experience

- Degree in Environmental Science, Ecology or Biology.

Requisite Skills

- Strong computer skills, with emphasis on Microsoft Office
- Professional demeanor and attitude
- High degree of self-initiative and drive
- Strong written and verbal communication skills
- Excellent internal and external customer service skills

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This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.